



# CORT PRICE REPORT January 2011

South Santa Barbara County



## » THE SOUTH COUNTY RECAP OF TOTAL SALES

(All of Santa Barbara Sales. Does not include Ventura & Santa Ynez)

Date	Sales	Change	Avg. Price	Price Change	Median Price	Price Change	Sales Over 1 Million
Jan-11	76	-25%	\$936,598	-13%	\$628,500	-7%	20
Jan-10	101	58%	\$1,071,306	8%	\$675,000	-21%	23
Jan-09	64	-30%	\$995,842	-50%	\$850,000	-15%	20
Jan-08	91	-22%	\$1,979,720	16%	\$1,005,000	2%	46
Jan-07	116	-17%	\$1,711,915	-16%	\$982,500	1%	57
Jan-06	139	-14%	\$2,038,327	49%	\$976,500	-2%	67
Jan-05	162	-5%	\$1,363,873	36%	\$995,000	24%	80
Jan-04	171	14%	\$1,004,936	9%	\$800,000	14%	54
Jan-03	150		\$925,556		\$701,000		39

## » SANTA BARBARA

Date	Sales	Change	Avg. Price	Price Change	Median Price	Price Change
Jan-11	35	-26%	\$766,734	-8%	\$630,000	-18%
Jan-10	47	47%	\$829,178	-2%	\$767,000	-10%
Jan-09	32	-18%	\$847,416	-42%	\$850,000	-15%
Jan-08	39	-28%	\$1,449,846	32%	\$999,000	3%
Jan-07	54	-27%	\$1,099,426	-24%	\$970,000	1%
Jan-06	74	-4%	\$1,440,385	32%	\$962,500	1%
Jan-05	77	-17%	\$1,094,980	14%	\$949,000	18%
Jan-04	93	26%	\$958,768	-1%	\$802,000	11%
Jan-03	74		\$966,168		\$725,000	

## » MONTECITO

Date	Sales	Change	Avg. Price	Price Change	Median Price	Price Change
Jan-11	6	-40%	\$2,640,303	-25%	\$2,125,000	-3%
Jan-10	10	43%	\$3,542,900	65%	\$2,192,500	29%
Jan-09	7	-22%	\$2,142,738	-46%	\$1,700,000	-43%
Jan-08	9	-59%	\$3,997,500	55%	\$2,962,500	21%
Jan-07	22	5%	\$2,584,214	4%	\$2,445,000	24%
Jan-06	21	-28%	\$2,473,173	12%	\$1,975,000	7%
Jan-05	29	26%	\$2,210,192	-24%	\$1,850,000	-26%
Jan-04	23	44%	\$2,897,166	61%	\$2,515,000	62%
Jan-03	16		\$1,799,839		\$1,550,000	



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» HOPE RANCH						
Date	Sales	Change	Avg. Price	Price Change	Median Price	Price Change
Jan-11	1	-50%	\$1,600,000	-55%	\$1,600,000	-55%
Jan-10	2	100%	\$3,582,250	67%	\$3,582,250	67%
Jan-09	1	-50%	\$2,147,727	3%	\$2,147,727	3%
Jan-08	2	-33%	\$2,080,000	-39%	\$2,080,000	-33%
Jan-07	3		\$3,421,333		\$3,094,000	
Jan-06	NO DATA AVAILABLE					
Jan-05	NO DATA AVAILABLE					
Jan-04	NO DATA AVAILABLE					
Jan-03	NO DATA AVAILABLE					

» GOLETA (Includes I.V.)						
Date	Sales	Change	Avg. Price	Price Change	Median Price	Price Change
Jan-11	25	-11%	\$801,820	38%	\$605,000	10%
Jan-10	28	47%	\$579,125	-34%	\$551,250	-32%
Jan-09	19	-32%	\$872,053	-43%	\$810,000	4%
Jan-08	28	-3%	\$1,524,304	3%	\$780,000	-10%
Jan-07	29	-12%	\$1,479,137	59%	\$864,000	5%
Jan-06	33	-3%	\$931,742	19%	\$820,000	11%
Jan-05	34	10%	\$779,708	28%	\$739,000	23%
Jan-04	31	-11%	\$610,177	17%	\$600,000	29%
Jan-03	35		\$523,303		\$464,500	

» CARPINTERIA						
Date	Sales	Change	Avg. Price	Price Change	Median Price	Price Change
Jan-11	8	-20%	\$418,875	-6%	\$355,000	-4%
Jan-10	10	100%	\$447,150	-34%	\$371,250	-34%
Jan-09	5	-17%	\$674,254	-56%	\$565,000	3%
Jan-08	6	0%	\$1,533,019	204%	\$550,000	9%
Jan-07	6	-14%	\$505,000	-66%	\$505,000	-45%
Jan-06	7	-42%	\$1,473,750	53%	\$910,000	35%
Jan-05	12	-14%	\$961,214	-38%	\$674,500	16%
Jan-04	14	-30%	\$1,555,818	163%	\$580,000	1%
Jan-03	20		\$592,175		\$572,000	

» SUMMERLAND						
Date	Sales	Change	Avg. Price	Price Change	Median Price	Price Change
Jan-11	1	-75%	\$1,133,636	-24%	\$1,133,636	33%
Jan-10	4		\$1,487,500		\$850,000	
Jan-09	NO SALES REPORTED					
Jan-08	3	-40%	\$10,508,333	198%	\$9,490,000	322%
Jan-07	5	0%	\$3,528,000	51%	\$2,250,000	53%
Jan-06	5	-17%	\$2,332,000	-44%	\$1,475,000	-53%
Jan-05	6	-14%	\$4,137,916	299%	\$3,142,500	242%
Jan-04	7	17%	\$1,036,714	-4%	\$920,000	-10%
Jan-03	6		\$1,080,916		\$1,017,500	

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